

Bruxelles, 2 maggio 2017

Creatività e investimenti in opere audiovisive europee si fondano sull'esclusività territoriale assoluta – Comunicazione da parte di rappresentanti del settore audiovisivo riguardo la proposta di regolamento sulla concessione di licenze basate sul paese di origine per i c.d. servizi accessori online delle emittenti televisive.

III.mi signori: Presidente Antonio Tajani, Presidente Donald Tusk, Primo Ministro Joseph Muscat, Primo Ministro Jüri Ratas, Ministri,

In rappresentanza del settore audiovisivo europeo, un settore di livello mondiale, i firmatari della presente lettera intendono evidenziare la loro viva preoccupazione quanto all'impatto devastante dell'erosione dell'esclusività territoriale su creatività e investimenti in contenuti originali, che a loro volta rappresentano le fondamenta della *leadership* europea in termini di diversità culturale e servizi di contenuti digitali.

Il regolamento portabilità, che verrà adottato a breve, rappresenta un pilastro importante nella strategia per il mercato unico digitale della Commissione europea. Con l'attuazione di questa nuova normativa, l'Europa avrà risposto alla quasi totalità della domanda di accesso transfrontaliero ai contenuti audiovisivi da parte dei cittadini europei. Domanda che, secondo la valutazione d'impatto della Commissione, si registra principalmente quando i consumatori viaggiano all'interno dell'Europa per affari, piacere o studio.

Tale sviluppo normativo è in netto contrasto con la proposta di regolamento relativa alla concessione di licenze basate sul principio del paese di origine per talune trasmissioni online delle emittenti televisive¹, che la Commissione continua a difendere, nonostante le gravi preoccupazioni espresse da una serie di organizzazioni e personalità in rappresentanza di: sceneggiatori, autori e registi cinematografici, produttori cinematografici e televisivi, editori di supporti fisici e media online, distributori, esercenti, emittenti televisive, piattaforme, titolari di diritti sportivi e sindacati dello spettacolo. Queste preoccupazioni sono, inoltre, condivise da diversi Stati Membri.

L'anno scorso, oltre 100 organizzazioni e individui di tutta Europa **hanno esortato il presidente Juncker a preservare l'integrità dell'esclusività territoriale e a mantenere gli incentivi di mercato per i settori cinematografico, televisivo e dello sport indispensabili per creare, finanziare, produrre, commercializzare e distribuire opere audiovisive. Le preoccupazioni espresse alla Commissione Europea nel 2016 rimangono a tutt'oggi senza risposta. La proposta in oggetto crea notevole incertezza in merito alla sostenibilità dei finanziamenti per lo sviluppo e la produzione di contenuti, ai modelli di distribuzione e alla libertà commerciale di una miriade di creatori e produttori di contenuti europei, nonché d'investitori, a discapito di diversità culturale, sviluppo del settore e scelta dei consumatori europei.**

¹ [COM\(2016\)594](http://ec.europa.eu/commission/presscorner/detail/en/ip_16_594).

E' utile ricordare che nella comunicazione 'Strategia per il mercato unico digitale in Europa' adottata il 6 maggio 2015, la Commissione europea si è impegnata esplicitamente a rispettare "la valenza dei diritti nel settore audiovisivo".

Sosteniamo l'iniziativa dei governi francese e spagnolo, che ribadiscono all'unisono il loro appoggio all'esclusività territoriale nel 'comunicato di Malaga' del 20 febbraio 2017².

La proposta di regolamento relativa alla concessione di licenze basate sul principio del paese di origine per talune trasmissioni online delle emittenti televisive – la quale si ispira a una normativa più che ventennale elaborata ad hoc per una tecnologia ben specifica (satellite) – non garantisce l'esclusività territoriale per quanto riguarda le licenze dei diritti di opere audiovisive. Al contrario, essa comporterebbe una grave erosione dell'esclusività territoriale in quanto consentirebbe in modo artificiale l'accessibilità di talune trasmissioni online, quali *Catch-Up TV* e la trasmissione in *simulcast*, in tutti gli Stati membri sulla base di una singola licenza di diritto d'autore concordata tra un produttore e un'emittente televisiva in un qualsiasi Stato Membro. La regola di default della proposta di regolamento equivale alla formula: "paghi la licenza per uno Stato, ottieni il resto dell'UE gratis". Questo produrrà effetti a dir poco negativi sul valore dei diritti nei vari canali e territori di distribuzione.

La Commissione, nonostante le carenze della sua valutazione d'impatto, afferma che il regolamento proposto fornirà solo una regola di default e che le parti interessate continueranno a godere di libertà contrattuale. Questa, purtroppo, è una vana promessa. Riteniamo estremamente opinabile la premessa secondo la quale i titolari dei diritti manterrebbero il potere contrattuale necessario ad opporsi all'applicazione del principio del paese di origine. Inoltre, esiste un'interazione inevitabile tra questa proposta e la procedura in corso da parte della Direzione Generale per la Concorrenza riguardo le disposizioni di assoluta esclusività territoriale nei contratti per la distribuzione di contenuti audiovisivi, così come le indagini nel settore e-commerce della medesima DG Concorrenza. La stessa Commissione ha recentemente, e a più riprese, riconosciuto pubblicamente questo legame, pur negandolo in altre sedi. Ribadiamo la nostra preoccupazione che le assicurazioni circa la sopravvivenza della libertà commerciale contenute nella proposta di regolamento non rappresentano che un'affermazione vuota di significato, soprattutto quando si considera la determinazione della DG Concorrenza a erodere questa stessa libertà commerciale di licenza.

Le criticità sin qui elencate sono oggi aggravate da emendamenti presentati da alcuni membri del Parlamento europeo che intendono ampliare la portata dell'atto ed estendere ulteriormente il danno che il regolamento proposto causerebbe al settore cinematografico e audiovisivo in Europa.

Il nostro settore continua ad accogliere le opportunità offerte dalle nuove tecnologie e da una connettività sempre più elevata nell'era digitale, per andare incontro alla domanda dei consumatori in termini di scelta, qualità e diversità dei contenuti. Ne segue un numero crescente di servizi audiovisivi online disponibili in Europa che forniscono contenuti di alta qualità a milioni di telespettatori, gestiti in modo da soddisfare un pubblico locale culturalmente e linguisticamente distinto. In poche parole, i consumatori hanno sempre maggiore accesso a più contenuti, in un moltiplicarsi di modi e di dispositivi; e questa crescita continuerà. Allo stesso tempo, la possibilità di recuperare i costi di sviluppo, produzione, marketing e distribuzione diventa sempre più

² [Dichiarazione congiunta](#) della Repubblica francese e del Regno di Spagna su: Una Strategia europea per la Cultura nell'Era digitale e nel contesto della riforma della Proprietà intellettuale, 20 febbraio 2017 (Malaga).

complessa, sia a seguito di cambiamenti nei modelli di consumo, sia a causa del continuo uso di servizi illegali.

Ricordiamo inoltre che l'insieme dei nostri settori impiega più di 1.000.000 di persone in tutta Europa, genera più di €97 miliardi l'anno e offre contenuti culturalmente diversi, di alta qualità e d'intrattenimento su più di 3.000 servizi di Video on Demand a disposizione dei cittadini europei³.

Manifestiamo dunque una ferma opposizione alle proposte che minacciano ulteriormente la diversità culturale, la crescita e l'occupazione dei talenti creativi, delle maestranze e dei professionisti, così come gli investimenti futuri nel settore audiovisivo in Europa.

In questa fase critica del processo legislativo, e alla luce delle linee guida per legiferare meglio (“Better Regulation guidelines”), chiediamo rispettosamente al Parlamento europeo e al Consiglio dell'Unione europea di rigettare e abbandonare la proposta della Commissione di applicazione della concessione di licenze sulla base del paese d'origine, in quanto essa minaccia l'intero ecosistema audiovisivo europeo.

Vi ringraziamo per la vostra considerazione.

Con i nostri migliori saluti.

CC:

Presidente Juncker, Commissione europea

Rappresentanti permanenti e aggiunti degli Stati membri presso l'Unione europea

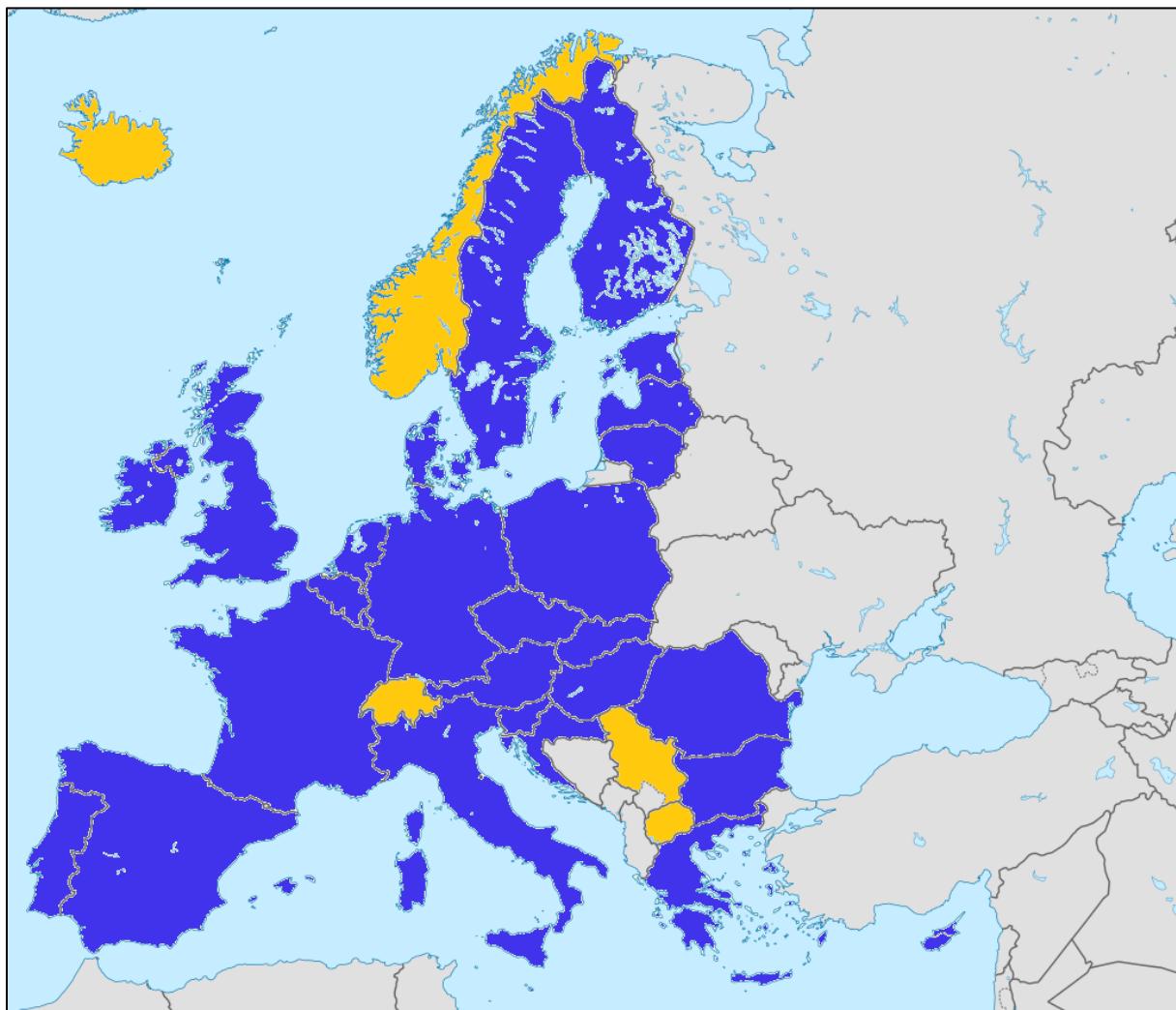
Capigruppo del Parlamento europeo

Relatori e relatori ombra delle commissioni JURI, IMCO, CULT e ITRE del Parlamento europeo

Partecipanti al Consiglio Competitività

³ [O&O/Oxera: The impact of cross-border access to audiovisual content on EU consumers \(2016\).](#)

La copertura geografica della lettera



In blu, i 28 Stati member dell'UE, in giallo, altri Paesi europei.

411 firmatari
in ordine alfabetico per nome / organizzazione / compagnia

Tamara Babun		
Independent producer		Croatia
Tudor Giurgiu		
Independent director		Romania
Laurence Gornall		
Independent distributor		United Kingdom
Reinhard Klooss		
Author, Producer, Director		Germany
Gudrun Ruzicková-Steiner		
Producer		Germany
Kamran Sardan Khan		
Independent producer		Germany
Vanja Sremac		
Independent producer		Croatia
I00autori		
Stefano Sardo, President		Italy
23/5 Filmproduktion GmbH		
Britta Knöller, Producer & Managing Partner		Germany
Hans-Christian Schmid, Author & Producer		
27 Films Production		
Oliver Damian, Producer & Managing Director		Germany
3D2D		
Lado Skorin, CEO		Croatia
A Contracorriente Films		
Adolfo Blanco, Founder & CEO		Spain
Eduardo Escudero, Partner & Legal Representative		
A Private view		
Dries Phlypo, CEO & Producer		Belgium
Abbey Home Media		
Anne Miles, Managing Director		United Kingdom
Ad Vitam Distribution		
Pierre-François Piet, CFO		France
Arthur Hallereau, Head of Marketing		
Aerofilms s.r.o.		
Radim Habartik, Head of Finance		Czech Republic
AG Kino – Gilde deutscher Filmkunsttheater e.V.		
Christian Bräuer, Chairman		Germany

Agence Nationale de Gestion des Œuvres Audiovisuelles (ANGOA)	
<i>Idzard Van der Puyl, Délégué Général</i>	France
Agora Films sàrl	
<i>Laurent Dutoit, CEO</i>	Switzerland
Alambique	
<i>Luis Apolinario, Manager</i>	Portugal
Alamode Filmdistribution oHG	
<i>Fabien Arseguel, CEO & Partner</i>	Germany
<i>Tobias Lehmann, Managing Director</i>	
Alexandra Film & Fork Film Animation Studio	
<i>Marianne Ostrat, Producer</i>	Estonia
Allianz Deutscher Produzenten – Film & Fernsehen	
<i>Alexander Thies, Chairman</i>	Germany
<i>Uli Aselmann, Chairman of Cinema Board Section</i>	
<i>Mathias Schwarz, Director of International, Service & Law - Head of Section, Cinema and Animation</i>	
Amazing Production	
<i>Petra Ondřejková, CEO</i>	Czech Republic
AMC Europe / Odeon Cinemas Group	
<i>Mark Way, President & Managing Director</i>	United Kingdom
AMOUR FOU Vienna GmbH & AMOUR FOU Luxembourg	
<i>Alexander Dumreicher-Ivanceanu, Producer & Managing Director</i>	Austria &
<i>Bady Minck, Producer & Managing Director</i>	Luxembourg
Amrion	
<i>Riina Sildos, Producer</i>	Estonia
Amstelfilm	
<i>Fleur Dopheide, Marketing & PR Manager</i>	The Netherlands
Angel Films A/S	
<i>Peter Sølvsten Thomsen, Head of Distribution</i>	Denmark
Animation Europe	
<i>Philippe Alessandri, President</i>	France
Animation People	
<i>Michal Podhradský, Partner</i>	Czech Republic
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<i>Ulrik Bolt Jorgensen, CEO & Producer</i>	Denmark
ARP Sélection	
<i>Eric Vicente, Acquisitions Consultant</i>	France
Arrow Film Distributors	
<i>Alex Agran, CEO</i>	United Kingdom
Ars séptima	
<i>Lidija Ivanda, CEO & Producer</i>	Croatia

Arsenal Filmverleih GmbH		
<i>Egon Nieser, Head of Distribution</i>		Germany
Art Fest Ltd		
<i>Mira Staleva, Managing Director</i>		Bulgaria
Artbox		
<i>Kestutis Drazdauskas, Producer</i>		Lithuania
Arthaus - Stiftelsen for filmkunst		
<i>Svend Bolstad Jensen, CEO</i>		Norway
Asociace animovaného filmu / Association of Czech Animation		
<i>Michal Podhradský, Chairman</i>		Czech Republic
Asociace producentů v audiovizi / Audiovisual Producers Association		
<i>Vratislav Šlajer, Chairman of the Board</i>		Czech Republic
Asociación de Distribuidores Independientes Cinematográficos (ADICINE)		
<i>Miguel Morales, President</i>		Spain
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<i>Francisco Ramos, President</i>		Spain
Asociación Madrileña Audiovisual (AMA)		
<i>Puy Oria, President</i>		Spain
Associação de Produtores de Cinema e Audiovisual (APCA)		
<i>Pandora Da Cunha Telles, Producer</i>		Portugal
Association Belge des Distributeurs de Films (ABDF/VFDB)		
<i>Anny Schmit, General Manager, Distribution Benelux Belga Films</i>		Belgium
<i>Alexander Vandeputte, Co-CEO, Lumière Publishing</i>		
<i>Maud Van de Velde, Managing Director, 20th Century Fox Film Belgium</i>		
Association Cinématographique Suisse (SKV – ACS)		
<i>Edna Epelbaum, President</i>		Switzerland
Association des Producteurs Indépendants (API)		
<i>Hortense de Labriffe, Secretary General</i>		France
Association of Authors' Agents		
<i>Gordon Wise, Chairman</i>		United Kingdom
Association of Commercial Television in Europe (ACT)		
<i>Grégoire Polad, Director General</i>		
Association of Greek Independent Audiovisual Producers (SAPOE)		
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Associazione Nazionale Esercenti Cinema (ANEC)		
<i>Luigi Cuciniello, President</i>		Italy
Associazione Nazionale Industrie Cinematografiche Audiovisive Multimediali (ANICA)		
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Associazione Produttori Televisivi (APT)		
<i>Chiara Sbarigia, General Director</i>		Italy

Atipica Films		
<i>Jose Antonio Félez, Producer</i>		Spain
Atresmedia Cine		
<i>Mercedes Gamero Hoyos, Managing Director</i>		Spain
Autlook Filmsales		
<i>Salma Abdalla, CEO</i>		Austria
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<i>Stefan Schmitz, Partner</i>		Spain
<i>Enrique Costa Rios, Distributor</i>		
Avanti Film AB		
<i>Charlotta Denward, CEO</i>		Sweden
Aya Distribution		
<i>Justine Atkinson, Director</i>		United Kingdom
B&T Film GmbH		
<i>Rudi Teichmann, CEO & Producer</i>		Germany
BAC Cinema		
<i>David Grumbach, CEO</i>		Luxembourg
BAC FILMS DISTRIBUTION		
<i>Véronique Crasset, Business Affairs</i>		France
Be for Films		
<i>Pamela Leu, CEO</i>		Belgium
BEA Video – Representing the video industry in Belgium and Luxembourg		
<i>Olivier Maeterlinck, General Manager</i>		Belgium & Luxembourg
BIM Distribuzione		
<i>Antonio Medici, CEO</i>		Italy
Bionaut		
<i>Vratislav Šlajer, General Manager</i>		Czech Republic
Blue Sky Film Distributor, a.s.		
<i>Josef Barák, Proxy</i>		Czech Republic
Blue Swan Entertainment		
<i>Riccardo Magnoni, CEO</i>		Italy
Bohemia Motion Pictures, a.s.		
<i>Ester Honysová, Chairman of the Board</i>		Czech Republic
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<i>Katharina Suckale, Producer</i>		Germany
Bonne Pioche Production		
<i>Pascal Guerrin, Managing Director</i>		France
Bontonfilm, a.s.		
<i>Ondřej Kulhánek, Director of Theatrical and Digital Distribution</i>		Czech Republic

Brand New Content AB		
Anders Sundberg, CEO		Sweden
B-Reel films AB		
Fredrik Heinig, CEO		Sweden
Bright Moving Pictures AB		
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British Association for Screen Entertainment (BASE)		
Robert Price, Chairman		United Kingdom
British Film Institute (BFI)		
Amanda Nevill, CEO		United Kingdom
Broadcasting, Entertainment, Communications and Theatre Union (BECTU)		
Gerry Morrissey, Head		United Kingdom
Bundesverband Audiovisuelle Medien e.V. (BVV)		
Joachim Birr, Executive Member of the Board		Germany
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Caligari Film - und Fernsehproduktions GmbH		
Gabriele M. Walther, Founder & Managing Director		Germany
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Caviar Brussels		
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Česká filmová komora (Czech Film Chamber)		
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C-Films GmbH		
Benjamin Seikel, Producer		Germany
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Lorenzo Ferrari Ardicini, President		Italy
Cherry Pickers Filmdistributie		
Huub Roelvink, Owner & Managing Director		The Netherlands
David van Marlen, Sales & Logistics		
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Boris Chouchkov, Producer		Bulgaria
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Christian Wagner, Author, Director & Producer		Germany
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Cinéart, Belgium & Luxembourg		
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Bruno Parent, Marketing Manager		Luxembourg
Arnaud de Haan, Sales Manager		

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Cinemanse	Hanna Lajunen, Distribution Director	Finland
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Cite Films	Raphael Berdugo, Producer	France
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Continental Film d.o.o.		
Robert Berberih, Managing Director		Croatia
Cornelsen Films		
Christopher Cornlesen, Producer		Germany
Crazy Film GmbH		
Phillipp Weinges, Managing Director		Germany
Croatian Association of Independent Producers (HDNP)		
Dario Vince, President		Croatia
Croatian Producers Association (HRUP)		
Boris T. Matić, President		Croatia
Curzon Artificial Eye		
Joseph Kreczak, Theatrical Sales Executive Jonathon Perchal, Head of Legal and Business Affairs		United Kingdom
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Kostas Triantafyllides, Chairman		Cyprus
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Daniel Zuta, Producer		Germany
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Danske Biografer		
Kim Pedersen, CEO		Denmark
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Bruno Wyndaele, CEO		Belgium
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Deutsche Filmakademie e.V.		
Anne Leppin, Managing Director		Germany
DFL Deutsche Fussball Liga GmbH		
Dr. Holger Blask, Director Audiovisual Rights		Germany
Diaphana		
Michel Saint-Jean, President		France
Dogwoof		
Andy Whittaker, Founder		United Kingdom

DOR FILM Produktionsgesellschaft M.B.H.		
<i>Daniel Krausz, President</i>		Austria
Dramedy Productions		
<i>Filip Bobinski, CEO</i>		Czech Republic
Dreambeliever Pictures Film Produktion GmbH		
<i>Johannes Funke, Producer</i>		Germany
Drei-freunde Filmverleih		
<i>Andreas Baumann, General Manager Marketing & Distribution</i>		Germany
Duplas Avelca		
<i>Sergio Moretti, CEO</i>		Italy
EastWest-Filmdistribution GmbH		
<i>Alexander Wieser, CEO & Co-Founder</i>		Austria
<i>Yannick Rudynski, Sales and Acquisition Executive</i>		
Egmont		
<i>Steffen Kragh, President & CEO</i>		Denmark
Element Pictures		
<i>Andrew Lowe, Company Director</i>		Ireland
Ellipsis Media International srl		
<i>Flavio Donnini, Managing Director</i>		Italy
Empresas Audiovisuales Españolas (EMPAE)		
<i>Salvador Sepulveda, President</i>		Spain
Enforfilm		
<i>Jiří Konečný, Partner</i>		Czech Republic
English Cinema Haydn		
<i>Christian Dörfler, Managing Director</i>		Austria
Entertainment Retailers Association		
<i>Kim Bayley, Chief Executive</i>		United Kingdom
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<i>Jorge Vázquez, Managing Director</i>		Spain
Epicentre Films		
<i>Daniel Chabannes, CEO</i>		France
<i>Corentin Senechal, Director of Finance</i>		
EPOE Company for protection of audiovisual works		
<i>George Mihos, Director</i>		Greece
Epo-film produktionsges.m.b.h.		
<i>Jakob Pochlatko, Managing Director</i>		Austria
Equinox Productions		
<i>Nick Rollinger, Managing Director</i>		Luxembourg
Estinfilm		
<i>Mati Sepping, Producer & Distributor</i>		Estonia

Estonian National Film Producers Union (ERPÜ)

Katrin Kissa, Board Member

Estonia

Andrus Raudsalu, Board Member

Karin Reinberg-Shestakov, Board Member

Eurocinema

Yvon Thiec, Délégué général

Eurocopya

Idzard Van der Puyl, Secretary General

Europa Distribution

Ursula Meier, President of Honor, Director, France

Christine Eloy, General Manager, Belgium

Europa International

Daphné Kapfer, Managing Director

EuropaCorp TV

Thomas Anargyros, CEO

France

European Coordination of Independent Producers (CEPI)

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European Producers Club (EPC)

Marco Chimenz, President

Euskal Produktoreen Elkartea - Asociación de Productores Vascos (EPE-APV)

Carlos Juárez, President

Spain

Evolution Films

Ondřej Zima, Partner

Czech Republic

Fachverband der Kino-, Kulturund Vergnügungsbetriebe (Association of Austrian Cinema Exhibitors & Showmen)

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Austria

Mag. Bernhard Gerstberger, Managing Director

Fatt Production

Hans de Weers, Producer

The Netherlands

FDW Werbung im Kino e.V.

Stephan Birkenholz, Chairman

Germany

Federación de Cines de España

Angeles San Gabino Martínez, Secretary General

Spain

Federación de Distribuidores Cinematográficos (FEDICINE)

Estela Artacho García-Moreno, President & Managing Director

Spain

Fédération des Cinemas de Belgique

Thierry Laermans, Secretary General

Belgium

Fédération Internationale des Associations de Producteurs de Films (FIAPF)

Benoît Ginisty, YBP, Managing Director

Federation of European Film Directors (FERA)

Pauline Durand-Vialle, CEO

Federation of Film Distributors Associations (FIAD)

Nikolas Moschakis, Secretary General

Federation of Screenwriters In Europe (FSE)

David Kavanagh, Executive Officer

Federation of Spanish Audiovisual Producer Associations (FAPAE)

Ramón Colom, President Spain

Federazione per la Tutela dei Contenuti Audiovisivi e Multimediali (FAPAV)

Federico Bagnoli Rossi, Secretary General Italy

Feelgood Entertainment

Irini Souganidou, Managing Director Greece
Sol Beraha, Head of Acquisitions And Business Affairs

FFP New Media GmbH

Michael Smeaton, Managing Director Germany

Film And Music Austria (FAMA)

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Film and Music Vienna

Alexander Dumreicher-Ivanceanu, President Austria

Film Base Berlin GmbH

Mathias Schwerbrock, Producer Germany

Film Distribution Artcam, s.r.o.

Sylvie Leray, Managing Director Czech Republic

Film Distributors Federation (EDIKTE)

Irini Souganidou, President Greece

Film Europe Media Company

Ivan Hronec, CEO Czech Republic & Slovakia

Film Makers Association of Croatia

Maja Vukić, President Croatia

Film Republic

Xavier Henry-Rashid, Managing Director United Kingdom

Film&TV-Producenterna (Film & TV Producers Association)

Björn Rosengren, President Sweden

Filmax Entertainment

Carlos Fernández, CEO Spain

Filmcoopi Zürich AG

Carola Stern, President of the Board Switzerland
Felix Haechler & Yves Blösche, Managing Directors

Filmdistributeurs Nederland (FDN)

Jaap Bruijnen, Managing Director The Netherlands

Filmes 4 you		
<i>Joao Paulo Abreu, Managing Director</i>		Portugal
Filmikamari		
<i>Tero Koistinen, CEO</i>		Finland
Filmkamerateneas		
<i>John Jacobson, Producer</i>		Norway
Filmladen Filmverleih GmbH		
<i>Michael Stejskal, Managing Director</i>		Austria
Film lance International AB		
<i>Lars Blomgren, CEO & Producer</i>		Sweden
Filmproducenten Nederland (FPN)		
<i>Marjan Van Der Haar, Director</i>		The Netherlands
Films Boutique GmbH		
<i>Jean-Christophe Simon, CEO</i>		Germany
Films Distribution		
<i>Francois Yon, CEO</i>		France
Folkets Bio AB		
<i>Marie Strauss, Head of Acquisitions</i>		Sweden
<i>Rose-Marie Strand, Head of Children Film Department</i>		
Freealize		
<i>Ileana Cecanu, Director</i>		Romania
FRENETIC FILMS AG		
<i>Monika Weibel, CEO</i>		Switzerland
Gagarin		
<i>Franco Bocco Gelsi, Producer</i>		Italy
Garagefilm International AB		
<i>Mimmi Spång & Rebecka Lafrenz, Owners</i>		Sweden
Geißendörfer Film- und Fernsehproduktion GmbH		
<i>Hans W. Geißendörfer, Author, Director & Producer</i>		Germany
German Films Service + Marketing GmbH		
<i>Mariette Rissenbeek, Managing Director</i>		Germany
Gesellschaft zur Verfolgung von Urheberrechtsverletzungen e.V. (GVU)		
<i>Jan Scharringhausen, Managing Director</i>		Germany
GIZ SNAVP (Association of Slovenian Independent AV Producers)		
<i>Matjaž Žbontar, President</i>		Slovenia
GM Films		
<i>Michael Höfner, Owner & Founder</i>		Germany
Goldkind Filmproduktion / TV60Filmproduktion		
<i>Sven Burgemeister, Head of Development</i>		Germany

Gutek Film		
<i>Jakub Duszynski, Artistic Director & Board Member</i>		Poland
<i>Agnieszka Matynia, Promotion and Distribution Specialist</i>		
<i>Marek Bień, Financial Controller - EU Grants Coordinator</i>		
H&V Entertainment		
<i>Mischa Hofmann, Producer</i>		Germany
Haut et court		
<i>Carole Scotta, CEO</i>		France
HDF KINO e.V.		
<i>Dr. Thomas Negele & Dr. Matthias Leonardi, Managing Directors</i>		Germany
Homeless Bob Production		
<i>Katrin Kiss, Producer</i>		Estonia
IPF Entertainment GmbH		
<i>Bernie Stampfer, Partner</i>		Germany
Ifproductions		
<i>Ingo Fliess, Producer</i>		Germany
Imagine Film Distribution		
<i>Christian Thomas, Founder & General Manager</i>		Belgium
<i>Tinne Bral, Associate Manager</i>		
<i>Clara Léonet, Marketing Coordinator</i>		
<i>Joan Aguilar, Acquisition and Production</i>		
IMAGINE Filmdistributie Nederland		
<i>Vi Nguyen, Managing Director</i>		The Netherlands
<i>Josefien van Poppel, Marketing Executive</i>		
Impala Entertainment		
<i>José Antonio Sainz de Vicuna, Producer</i>		Spain
Independent Film and Television Alliance (IFTA)		
<i>Jean Prewitt, CEO</i>		
Indie Pictures		
<i>Giovanni Valente, CEO</i>		Italy
International Federation of Actors (FIA)		
<i>Dominick Luquer, General Secretary</i>		
International Union of Cinemas (UNIC)		
<i>Jan Runge, CEO</i>		
International Video Federation (IVF)		
<i>Joachim Birr, President</i>		
Intramovies srl		
<i>Paola Corvino, CEO</i>		Italy
<i>Marco Valerio Fusco, Sales Manager</i>		
Iris Productions		
<i>Nicolas Steil, Managing Director</i>		Luxembourg

Istra film	Bernardin Modrić, CEO	Croatia
Jour2fete	Sarah Chazelle, Co-Owner	France
Just Entertainment BV	Jean Heijl, Managing Director - Theatrical	The Netherlands
KeyFilm BV	Hanneke Niens, Producer & Managing Director	The Netherlands
Kino Oko Production	Robert Naskov & Gorjan Tozija, Producers	Macedonia
Kino pasaka	Greta Akcijonaite, Manager Rūta Švedkauskaitė, Head of Communication	Lithuania
Kinostudio Dardan	Lediona Kasapi, Producer	Albania
KMBO	Vladimir Kokh, CEO	France
Komplizen Film GmbH	Janine Jackowski & Jonas Dornbach, Producers	Germany
Krajowa Izba Producentów Audiowizualnych (National Chamber of Audiovisual Producers)	Maciej Strzembosz, President of the Board	Poland
KRS RELEASING LIMITED	Charles Pace, Managing Director	Malta
Kundschafter Filmproduktion GmbH	Dirk Engelhardt, Producer	Germany
Kunsthochschule für Medien Köln	Prof. Frank Döhmann, Vice Chancellor	Germany
Kwai	Thomas Bourguignon, Producer	France
Lagardère Studios	Christophe Thoral, CEO	France
LaLiga	Javier Tebas, President	Spain
Latvian Film Producers Association (LPA)	Aija Berzina, President	Latvia
Le Pacte	Jean Labadie, CEO Thomas Pibarot, Head of Acquisitions	France
Les Films D'Antoine	Antoine Simkine, Producer	France

Les Grignoux asbl – le Parc Distribution		
Adeline Margueron, Head of Distribution		Belgium
Lichtblick Film - und Fernsehproduktion GmbH		
Joachim Ortmanns, Managing Director		Germany
Liebhaber Filmproduktion		
Prof. Boris Michalski, Producer		Germany
Lightburst Pictures		
Ufuk Genc, Producer		Germany
Catherina Mosig, Executive Assistant Producer		
Lionsgate UK & Europe		
Zygi Kamasa, CEO		
LOOK NOW! Filmdistribution		
Bea Cuttat, Managing Director, Head of Acquisitions		Switzerland
Lotus Film		
Tommy Pridnig, Producer & Managing Director		Austria
LUCKY RED		
Andrea Occhipinti, President		Italy
Gabriele d'Andrea, Head of Theatrical Distribution		
Mattia Guerra, Head of Procution		
Stefano Massenzi, Head of Acquisitions		
Lumière Publishing		
Annemie Degryse, Co-Owner		Belgium
Lux Vide		
Ricardo Russo, Producer		Italy
Luxembourg Audiovisual Producers Union (ULPA)		
Paul Thiltges, President		Luxembourg
Nicolas Steil, Secretary General		
M2 Films Sp. z o.o.		
Marcin Was, President		Poland
Mackevision Medien Design GmbH		
Heiko Burkardsmaier, Head of Business & Legal Affairs		Germany
Majestic Filmproduktion GmbH / Majestic Filmverleih GmbH		
Benjamin Herrmann, Managing Partner		Germany
Mallerich Film		
Paco Poch, Producer		Spain
MCF MegaCom Film		
Igor Stankovic, CEO		Serbia
MediaPro		
Jaume Roures, Legal Representative		Spain
Meteoriit		
Aet Laigu, Producer		Estonia

Meter Television AB		
<i>Björn Persson, CEO</i>		Sweden
Milm Europe Media Company		
<i>Ivan Hronec, President & CEO</i>		Slovakia
MIR Cinematografica		
<i>Francesca Virga, Producer</i>		Italy
Mis Label		
<i>René Sørensen, CEO</i>		Denmark
Mona Film Produktion GmbH		
<i>Thomas Hroch & Gerald Podgornig, Co-founders & Producers</i>		Austria
Morena Films		
<i>Juan Gordon, Co-founder & Producer</i>		Spain
<i>Pilar Benito, Managing Director</i>		
<i>Alvaro Longoria, Producer</i>		
Motion Picture Association, EMEA (MPA)		
<i>Stan McCoy, President & Managing Director</i>		
Mozinet		
<i>Gábor Böszörményi, Managing Director</i>		Hungary
<i>Bálint Szalóky, PR & Buyer</i>		
Nederlandse Vereniging van Bioscoopexploitanten		
<i>Gulian Nolthenius, Managing Director</i>		The Netherlands
Negativ		
<i>Pavel Strnad, Partner</i>		Czech Republic
Neue Visionen Filmverleih GmbH		
<i>Torsten Frehse, CEO</i>		Germany
New Europe Film Sales		
<i>Jan Naszewski, Owner</i>		Poland
<i>Katarzyna Siniarska, Head of Sales</i>		
<i>Ewa Bojanowska, Festival Coordinator</i>		
Nexiko AB		
<i>Lars Beckung, CEO</i>		Sweden
Nice Drama AB		
<i>Mikael Wallen, CEO</i>		Sweden
Niko Film		
<i>Nicole Gerhards, Producer</i>		Germany
Njutafilms		
<i>Nicolas Debott, CEO</i>		Sweden
Nomad Film Distribution		
<i>Lydia Genchi, CEO</i>		Italy
Nord Ouest Productions		
<i>Philip Boeffard, Producer</i>		France

Nordisk Film A/S		
Allan M. Hansen, CEO		Denmark
Nordisk Film Biografer A/S		
John Amund Tønnes, General Manager		Denmark
O'Brother		
Thomas Verkaeren, Manager		Belgium
Oberon Film GmbH		
Alexander Funk, Managing Director		Germany
One Movie		
Riccardo Magnoni, CEO		Italy
Øst for Paradis		
Ditte Daugbjerg Christensen, Managing Director		Denmark
Ostlicht Filmproduktion GmbH		
Marcel Lenz & Guido Schwab, Managing Directors		Germany
Outsider Films Lda		
Luis Froes, Partner		Portugal
João Froes, Partner & Controller		
Palms Fiction		
Ute Schneider, Owner		Germany
Panache		
Andre Logie, Producer		Belgium
Pandora Film GmbH & Co. Verleih KG		
Björn Hoffmann, Partner		Germany
Pantaleon Entertainment AG		
Dan Maag, CEO		Germany
Paradiso Filmed Entertainment		
Martien Uyttendaele, CEO		Belgium,
Oliver Mortagne, COO		Luxembourg &
Dirk Delille, Managing Director		The Netherlands
Pathé Films AG		
Loic Trocme, Managing Director		Switzerland
Paul Thiltges Distribution		
Adrien Chef, Managing Partner		Luxembourg
Peccadillo Pictures Ltd		
Tom Abell, Managing Director		United Kingdom
Pegasus Pictures		
Snorri Thorisson, Producer		Iceland
Picture Tree International GmbH		
Moritz kleine Bornhorst, Licensing & Business Affairs Coordinator		Germany
Pinball London		
Paula Vaccaro, Producer		United Kingdom

PJB Picture Company		
Petter J. Borgli, Producer		Norway
Pluto Film Distribution Network		
Patricie Frehse, Head of Sales and Acquisitions		Germany
Polish Audio-visual Producers Chamber of Commerce (KIPA)		
Alicja Grawon-Jaksik, Managing Director		Poland
Polyfilm		
Hans König, Head of Distribution		Austria
Portuguese Animation Producers Association (APPA)		
Humberto Santana, President		Portugal
Portuguese Association of Producers of Cinema and Audiovisual		
Pandora da Cunha Telles, President		Portugal
Praesens-Film AG		
Corinne Rossi & Peter Gassmann, Co-CEOs		Switzerland
Prasa I Film		
Maciej Strzembosz, Producer		Poland
Premier League		
William Bush, Executive Director		United Kingdom
Prime Time		
Antonino Lombardo, Producer & Managing Director		Belgium
PROCIREP, société civile des Producteurs de Cinéma et de Télévision		
Idzard Van der Puyl, Délégué Général		France
Producent Foreningen (Danish Producers Association)		
Klaus Hansen, CEO		Denmark
Producers Alliance For Cinema and TV (PACT)		
John McVay, Chief Executive		United Kingdom
Producers Association Northrhine-Wesfalia		
Raimond Goebel, Managing Director		Germany
Productores Audiovisuales Federats (PROA)		
Montserrat Bou, Managing Director		Spain
Productores Audiovisuales Valencianos (PAV)		
Lluís Miquel Campos, President		Spain
Produkce Radim Procházka		
Radim Procházka, Partner		Czech Republic
Prookino Filmverleih GmbH		
Emma Klopff, Managing Director		Germany
Propeler Film		
Boris T. Matić, CEO & Producer		Croatia
Propellerfilm GmbH		
Felix Blum, Producer		Germany

Pyramide Distribution		
<i>Eric Lagesse, CEO</i>		France
Pyramide International		
<i>Eric Lagesse, CEO</i>		France
Red Film Sales		
<i>Gerhard Spiehs, CEO</i>		Austria
Revolver Film		
<i>Karin Reinberg-Shestakov, Producer</i>		Estonia
Rexin Film		
<i>Johannes Rexin, Producer</i>		Germany
Rezo Films		
<i>Jean-Michel Rey, President</i>		France
<i>Hugo Mamou, CFO</i>		
Rosebud.21		
<i>Zinos Panagiotidis, President</i>		Greece
Roxy Film GmbH		
<i>Andreas Richter, Annie Brunner & Ursula Woerner, Managing Directors</i>		Germany
RV productions		
<i>René Vlaeyen, Managing Director</i>		Belgium
Saga Film		
<i>Hubert Toint, Producer</i>		Belgium
Samsa Film		
<i>Claude Waringo, Managing Director</i>		Luxembourg
Sandrew Metronome		
<i>Michael Rosenkilde, General Manager</i>		Denmark
Santa Fé Productions NV		
<i>Dirk Rubbens, CFO</i>		Belgium
Scala Productions		
<i>Nik Powell, Producer</i>		United Kingdom
Scabox Entertainment		
<i>Thor Sigurjonsson, General Manager</i>		Denmark
Screen Producers Ireland (SPI)		
<i>Barbara Galavan & Elaine Geraghty, Producers</i>		Ireland
Senator Film Produktion GmbH		
<i>Ulf Israel, Managing Director</i>		Germany
SF Film A/S & SF Studios Production ApS		
<i>Lars Bjørn Hansen, CEO</i>		Denmark
SF Studios AB		
<i>Michael Porseryd, CEO</i>		Sweden
Sky Vision		
<i>Jane Millichip, Managing Director</i>		United Kingdom

Skyline Entertainment		
<i>Jan Theys, Executive Producer</i>		Belgium
Slovak Audiovisual Producers' Association (SAPA)		
<i>Marian Urban & Silvia Trizuljakova, CEOs</i>		Slovakia
Société civile des Auteurs-Réalisateur-Producteurs (L'ARP)		
<i>Mathieu Debusschère, Délégué général</i>		France
Society of Audiovisual Authors (SAA)		
<i>Cécile Despringre, Executive Director</i>		
Solar Films		
<i>Nina Laurio, Producer</i>		Finland
Sophie Dulac Distribution		
<i>Michel Zana, Head of Distribution</i>		France
Spitzenorganisation der Filmwirtschaft e.V. (SPIO)		
<i>Alfred Holighaus, President</i>		Germany
Sputnik Media		
<i>Kris Gaens, Managing Partner</i>		Belgium
Starhaus FilmProduktion GmbH		
<i>Wasiliki Bleser, Producer</i>		Germany
StellaNova Film AB		
<i>Lena Rehnberg, CEO</i>		Sweden
Storytelling Media AS		
<i>Elisabeth Rønning, CEO</i>		Norway
<i>Frank Johnsen, Head of Distribution</i>		
Stowarzyszenie Dystrybutorów Filmowych (Film Distributors Association)		
<i>Andrzej Łudziński, President of the Board</i>		Poland
Stowarzyszenie Filmowców Polskich (Polish Filmmakers Association)		
<i>Jacek Bromski, President of the Board</i>		Poland
Studio 100 Benelux		
<i>Anja Van Mensel, CEO</i>		Belgium
Studio Canal UK		
<i>Danny Perkins, CEO</i>		United Kingdom
Studio Hamburg Produktion Gruppe GmbH		
<i>Michael Lehmann, CEO</i>		Germany
Superfilm		
<i>John Lueftner, Producer</i>		Austria
SURTSEY FILMS		
<i>Cesar Clemente, Production Manager</i>		Spain
<i>Javier Asenjo, Communication Manager</i>		
Sveriges Biografägareförbund		
<i>Peter Fornstam, Chairman</i>		Sweden

Syndicat des agences de presse audiovisuelles (SATEV)	
<i>Florence Braka, Déléguée générale</i>	France
Syndicat des Producteurs de Films d'Animation (SPFA)	
<i>Philippe Alessandri, President</i>	France
<i>Stéphane Le Bars – Délégué général</i>	
Syndicat des Producteurs Indépendants (SPI)	
<i>Catherine Bertin, Déléguée générale</i>	France
Surreal Entertainment GmbH	
<i>Siegried Kamml, Producer</i>	Germany
The Amazing Film Company GmbH	
<i>Thomas Peter Friedl, CEO & Producer</i>	Germany
The Central Organisation of Finnish Film Producers	
<i>Sari Väänänen, Executive Director</i>	Finland
The Searchers	
<i>Olivier Van den Broeck, Managing Partner</i>	Belgium
<i>Flip Vermeersch, Marketing Manager</i>	
<i>Marieke De Meerleer, Operations Manager</i>	
<i>Benoit Vermeeren, Finance</i>	
The Works Film Group	
<i>Martin McCabe, Company Director</i>	United Kingdom
<i>Steve Bestwick, Head of UK Sales and Acquisitions</i>	
Thunderbird Releasing	
<i>Edward Frost, Marketing Manager</i>	United Kingdom
Tongariro Releasing Sp. z o.o.	
<i>Leszek Masłowski, Managing Partner</i>	Poland
TopKapi Films	
<i>Frans van Gestel & Arnold Heslenfeld, Producers</i>	The Netherlands
Tormenta Films	
<i>Cristina Zumarraga, Producer</i>	Spain
Tour de Force AS	
<i>Tor Fosse, CEO</i>	Norway
Tradewind Pictures GmbH	
<i>Helmut G. Weber, Creative Producer & Head of Development</i>	Germany
<i>Thomas Springer, Author & Producer</i>	
Transilvania Film	
<i>Matei Truta, Distribution Manager</i>	Romania
Tripictures	
<i>Felipe Ortiz, President</i>	Spain
True Colours	
<i>Catia Rossi, Managing Director</i>	Italy

TVCO		
<i>Vincenzo Mosca, President</i>		Italy
<i>Geremia Biagiotti, Sales Manager</i>		
UFA GmbH		
<i>Prof. Nico Hofmann & Wolf Bauer, Co-CEOs</i>		Germany
UFO DISTRIBUTION		
<i>William Jéhannin, Partner</i>		France
UK Cinema Association		
<i>Phil Clapp, CEO</i>		United Kingdom
UKBAR Films		
<i>Pandora da Cunha Telles, Director & Producer</i>		Portugal
unafilm GmbH		
<i>Titus Kreyenberg, Producer & Managing Director</i>		Germany
UNI Global Union – Media, Entertainment and Arts (UNI-MEI)		
<i>Johannes Studinger, Head</i>		
Unie filmových distributorů (Film Distributors Union)		
<i>Jaroslav Pecka, Secretary</i>		Czech Republic
Union des Producteurs de Cinéma (UPC)		
<i>Frédéric Goldsmith, Délégué général</i>		France
Union des Producteurs Francophones de Films (UPFF)		
<i>Delphine Mougenot, Secrétaire générale</i>		Belgium
Union Syndicale de la Production Audiovisuelle (USPA)		
<i>Stéphane Le Bars, Délégué général</i>		France
Unión Videográfica Española (UVE) (Spanish Video Federation)		
<i>Jose Manuel Tourne, President</i>		Spain
Unione Italiana Editoria Audiovisiva - Media Digitali e Online (UNIVIDEO)		
<i>Lorenzo Ferrari Ardicini, President</i>		Italy
Unlimited Stories AB		
<i>Poa Strömberg, CEO</i>		Sweden
Vega Film AG		
<i>Ruth Waldburger, Producer</i>		Germany
Ventana-Film GmbH		
<i>Hans Robert Eisenhauer, Producer</i>		Germany
Verband der Agenturen für Film, Fernsehen und Theater e.V.		
<i>Sibylle Flöter, Chairwoman</i>		Germany
Verband der Filmverleiher e.V. (VdF)		
<i>Johannes Klingsporn, Managing Director</i>		Germany
Verband deutscher Filmproduzenten e.V. (VDFP)		
<i>Arno Ortmair, Chairmain</i>		Germany
Verband Privater Rundfunk und Telemedien e.V. (VPRT)		
<i>Hans Demmel, President & Chairman of the Board</i>		Germany

Vertical Entertainment, s.r.o.		
Radovan Čech, CEO		Czech Republic
Verwertungsgesellschaft der Filmschaffenden (VDFS)		
Gernot Schoedl, Director		Austria
Verwertungsgesellschaft für audiovisuelle Medien GmbH (VAM)		
Daniel Krausz, President		Austria
Veit Heiduschka, Director		
Visos muzos		
Jurgita Liutvinskienė, Managing Director		Lithuania
Vlaamse Onafhankelijke Film & Televisie Producenten v.z.w. (VOFTP)		
An Jacobs, CEO		Belgium
Wady Films		
Adolf El Assal, Managing Director		Luxembourg
Wanda Films		
José María Morales, CEO, Founder & Producer		Spain
Wanda Visión		
José María Morales, CEO		Spain
WEGA Film		
Veit Heiduschka, President		Austria
Wild Bunch Germany		
Marc Gabizon, Managing Director		Germany
Wild Bunch		
Olivier Barbier, Sales		France
Workhouse		
Nataša Petrović, CEO & Producer		Croatia
WunderWerk GmbH		
Sascha Pagel & Gisela Schäfer, Managing Directors		Germany
Wüste Film GmbH		
Uwe Kolbe, Producer		Germany
Björn Vosgerau, Producer		
Stefan Schubert, Managing Partner		
X-Filme Creative Pool Entertainment GmbH		
Stefan Arndt, CEO & Producer		Germany
X-Verleih AG		
Manuela Stehr, Chairwoman		Germany
Yellow Affair Oy		
Miira Paasilinna, CEO		Finland
Zagreb Film Festival		
Boris T. Matić, Founder & Director		Croatia
Zentropa		
Anders Kjærhauge, Managing Director		Denmark

Zodiak Belgium

Kris Spaepen, Managing Director

Belgium

Zuta Produktion

Daniel Zuta

Germany